



Account Manager / EE Delivery Interface - Automotive

Workplace: 418 32, Gothenburg

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What to expect:

Customer & Sales Support

- Act as a **customer-facing interface** for EE / software-related topics toward automotive OEMs
- Support handling of customer requests and incoming demands related to Software / EE profiles
- Participate in **customer meetings**, preparation, and follow-up together with senior colleagues
- Learn and contribute to **T&M commercial processes** and customer alignment

Recruitment & Demand Coordination

- Coordinate customer needs with **recruitment and delivery teams**
- Support **profile validation and prioritization** in collaboration with technical stakeholders (local and Germany-based)
- Help align **customer demand with recruitment pipelines and available competencies**
- Gain hands-on experience in recruitment strategy and demand forecasting

Delivery & Organizational Interface

- Support coordination between **recruitment, delivery,**

What you bring along:

You may come from one of the following backgrounds:

- Experience in **software engineering recruitment** or technical staffing
- 1–2 years as an **engineering consultant manager** or delivery coordinator
- Background as a **software engineer / developer** with strong interest in sales, recruitment, and leadership

Additionally, you bring

- Basic to good understanding of **automotive software / EE domains**
(e.g. embedded software, infotainment, system/test, DevOps – high level is sufficient)
- Strong communication and coordination skills
- Structured, curious, and proactive mindset
- Willingness to learn commercial and people-related aspects of the business
- Comfort working in a **growing and evolving organization**
- Fluent in **English and Swedish** (German is a plus)
- Ability to work on-site in **Gothenburg** and valid work authorization for Sweden

and management teams

- Act as a **link between the local Sweden setup and central EE competence teams**
- Contribute to improving and structuring **EE-related working processes**
- Take increasing responsibility as confidence and experience grow

Why This Role

- Entry point into a **360° commercial and delivery role**
- Exposure to **sales, recruitment, and leadership** in practice
- Strong learning curve with real customer interaction
- Opportunity to grow into a **future account, delivery, or leadership role**
- Be part of building up **Automotive Software & EE operations** in Sweden

About the Role (*Early-career role with 360° exposure to Sales, Recruitment & Delivery*)

This role is designed for someone who wants to grow into a **360-degree position** covering **Sales, Recruitment, and Delivery coordination** within **Automotive Software and EE**.

The primary focus is to support and gradually take ownership of **T&M (Time & Material) operations** for Software / EE engagements, working closely with customers, recruitment teams, and technical stakeholders.

You do **not** need to be a senior profile. This role is well suited for:

- Someone with a few years of experience in **software engineering recruitment**
- An **engineering consultant manager** with 1–2 years of experience
- A **software engineer / developer** who is curious about and motivated to move toward **sales, people, and leadership responsibilities**

You will be supported by experienced colleagues and gradually grow your responsibility as the organization and role evolve.

With more than **54 locations throughout Europe**, the **Bertrandt Group** has been providing **engineering and development solutions** for the international **automotive and aerospace industries** since **1974**. More than **12,000 employees** use their **know-how** and **innovative strength** every day to support our customers – **leading manufacturers and OEMs** – with integrated solutions in **management, design, and industrialization**.

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